

10689 - Building and Construction

Northern California

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Hit the ground running with this leading SF Bay Area stone care and waterproofing contractor. Family owned gem for over 30 years, the sellers have built a solid foundation of internal systems and procedures for a very efficient and profitable operation. The resulting financials are hard to beat: \$10M+ Revenues. \$1.8M SDE. \$8M Pending Sales. Core services include below and above grade waterproofing, architectural caulking, and stone restoration and preservation. No contractor's license required initially. The sellers are willing to stay for a smooth transition. This jewel won't last long. SBA pre-qualified.

Waterproofing and Specialty Contractor. \$1.8M SDE



Recast Earnings

(Not Verified By Business Team)

	5 Month Ended	12 Months Ended	12 Months Ended	12 Months Ended
	5/31/2022	12/31/2021	12/31/2020	12/31/2019
Sales	\$5,951,890	\$12,765,285	\$11,724,839	\$13,827,783
Adjusted Cash Flow	\$1,014,391	\$1,679,022	\$1,110,380	\$1,351,279

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	73	0	C-61 / D12. C-33. C-61 / D63.
Owners	3	0	
Hours of Operation	Weekdays, Business Hours.		

Price/Terms

Lease

Asking Price	\$5,400,000	Monthly Rent Including NNN	\$14,329
Down Payment	\$5,400,000	Expires	N/A
Inventory (included)	\$198,000	Option	For 5 years
A/R-A/P (Net)	\$1,188,000	Size (sq.ft.)	8000
Real Property Available	No	New Lease Available	Yes

Miscellaneous

Type of Organization	C Corp	Training	3 Weeks20 Hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.