

8338 - Wholesale & Distribution

Northern California

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This meat wholesaler has been serving select markets in Northern California for over thirty years. It has a USDA approved processing room and approximately twenty-five percent of its sales are derived from processed meats and custom cuts. It's located in a large facility that has a 15,000+ sq. ft. freezer, a 2,200 sq. ft. processing room, a 2,000+ sq. ft. cooler, a warehouse with multiple loading docks and a fleet of refrigerated trucks. Revenue has increased 60% in the last five years and the facility has the capacity to generate \$5MM a month in sales. The seller owns the building and will give a long term lease to a qualified buyer.

MEAT WHOLESALER - SALES 29MM+**Recast Earnings***(Not Verified By Business Team)*

| | P & L | P & L | P & L | P & L |
|---------------------------|--------------|--------------|--------------|--------------|
| | 2017 | 2016 | 2015 | 2014 |
| Sales | \$29,512,050 | \$25,336,631 | \$24,712,703 | \$24,352,288 |
| Adjusted Cash Flow | \$1,842,812 | \$1,623,947 | \$1,675,655 | \$1,898,592 |

Operations

| Number of Employees | Full Time | Part Time | Licenses Required |
|---------------------|------------------------------------|-----------|-------------------|
| Non-Owners | 26 | 1 | USDA |
| Owners | 2 | 0 | |
| Hours of Operation | Mon - Sat 8:30 to 6:00; Sun Closed | | |

Price/Terms**Lease**

| | | | |
|-------------------------|-------------|----------------------------|-----------|
| Asking Price | \$0 | Monthly Rent Including NNN | \$39,169 |
| Down Payment | \$0 | Expires | new lease |
| Inventory (included) | \$3,500,000 | Option | No |
| A/R (included) | \$3,200,000 | Size (sq.ft.) | 35222 |
| Real Property Available | No | New Lease Available | Yes |

Miscellaneous

| | | | |
|----------------------|------------|----------|------------------|
| Type of Organization | S Corp | Training | 16 Weeks30 Hours |
| Reason for Sale | Retirement | | |

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.