

PH10836 - Wholesale & Distribution

Northern California - East Bay

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Construction Supplier, 80yr old seller. This business is an incredible opportunity for a buyer looking to take a successful company to the next level. The 80-year-old owner doesn't have the drive to grow the business. Four year average SDE 266,847K. This business is a wholesale supplier of specialty construction supplies. The sales and profit fluctuate based on the seller's ability to sell. The customers are about 1/3 large contractors and 2/3 small to mid-size contractors; retail sales are insignificant. They have a truck with a forklift for deliveries. The two part-time sellers are about 80 years old. Buyers don't need special skills; general business knowledge would be a plus.

Construction Supplier, 80yr old seller



Recast Earnings

(Not Verified By Business Team)

	9 Months Ended	12 Months Ended	12 Months Ended	12 Months Ended
	1/30/2023	4/30/2022	4/30/2021	4/30/2020
Sales	\$1,147,406	\$1,762,563	\$3,030,364	\$1,721,977
Adjusted Cash Flow	\$60,229	\$136,012	\$459,891	\$87,412

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	3	0	none
Owners	0	1	
Hours of Operation	6:30 to 3:30 M-F		

Price/Terms

Lease

Asking Price	\$750,000	Monthly Rent Including NNN	\$12,144
Down Payment	\$750,000	Expires	12-21-22
Inventory (included)	\$325,000	Option	For 5 years
		Size (sq.ft.)	11520
Real Property Available	No	New Lease Available	No

Miscellaneous

Type of Organization	C Corp	Training	4 Weeks20 Hours
Reason for Sale	Retire		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.