

PH11192 - Health and Medical

Northern California - East Bay

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The business is strategically situated near an affluent retirement community, allowing it to cater effectively to its target demographic. Renowned for its exceptional client care, the business has cultivated a reputation that speaks volumes about its commitment to customer satisfaction. The sales breakdown is that 97% of its revenue is generated through hearing evaluations and the subsequent sale of hearing aids. 3% of sales are from audiology services. The buyer must have a hearing aid dispensing or audiology license and relevant industry experience. Due to the owner's decision to reduce their work hours for personal and health-related reasons, the sales for 2023 are half 2022.

Hearing Aid/Audiology Clinic, P/T Owner



Recast Earnings

(Not Verified By Business Team)

	12 Months Ended 12/31/2022	12 Months Ended 12/31/2021	12 Months Ended 12/31/2020
Sales	\$483,452	\$410,726	\$266,450
Adjusted Cash Flow	\$289,793	\$187,218	\$135,452

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	0	1	hearing aid dispensing or audiology license
Owners	0	1	
Hours of Operation	10:30-4:30 Tuesday, Wednesday, & Thursday		

Price/Terms

Lease

Asking Price	\$275,000	Monthly Rent Including NNN	\$2,879
Down Payment	\$275,000	Expires	12/31/23
Inventory (included)	\$0	Option	No
		Size (sq.ft.)	1098
Real Property Available	No	New Lease Available	Yes

Miscellaneous

Type of Organization	Sole Prop	Training	3 Weeks20 Hours
Reason for Sale	Retire		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.