

SA10184 - Building and Construction

Northern California - Sacramento

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This one's HOT! In the Central Valley an HVAC company is an essential business. With over 30 years of experience, a small fleet of trucks in the field, & trained & certified technicians, this is a perfect opportunity for a company to acquire, or for a technician to take on as owner/operator. They service mostly commercial accounts with recurring need & sales for HVAC servicing. They also do solar work, which has seen a steady increase over the past years. The office staff & management are well trained giving a buyer a proven team receiving rave reviews. The owner is ready to retire & turn over his almost \$1.5mm in annual sales to someone with a bit more energy.

**HOT! HVAC Company with \$1.4mm in Sales**



### Recast Earnings

(Not Verified By Business Team)

|                           | 12 Months        | 12 Months       | 12 Months       | 12 Months       |
|---------------------------|------------------|-----------------|-----------------|-----------------|
|                           | 11/2018- 10/2019 | 11/2017-10/2018 | 11/2016-10/2017 | 11/2015-10/2016 |
| <b>Sales</b>              | \$1,400,865      | \$1,610,227     | \$1,424,882     | \$1,274,361     |
| <b>Adjusted Cash Flow</b> | \$240,959        | \$304,597       | \$379,535       | \$277,221       |

### Operations

| Number of Employees | Full Time                       | Part Time | Licenses Required          |
|---------------------|---------------------------------|-----------|----------------------------|
| Non-Owners          | 9                               | 2         | Business C-20, C-38 & C-46 |
| Owners              | 2                               | 0         |                            |
| Hours of Operation  | 8:00 am - 5:00 pm Monday-Friday |           |                            |

### Price/Terms

### Lease

|                         |           |                            |           |
|-------------------------|-----------|----------------------------|-----------|
| Asking Price            | \$818,000 | Monthly Rent Including NNN | \$2,497   |
| Down Payment            | \$163,600 | Expires                    | 3-28-2021 |
| Inventory (included)    | \$15,000  | Option                     | No        |
|                         |           | Size (sq.ft.)              | 3000      |
| Real Property Available | No        | New Lease Available        | No        |

### Miscellaneous

|                      |            |          |                 |
|----------------------|------------|----------|-----------------|
| Type of Organization | S Corp     | Training | 4 Weeks12 Hours |
| Reason for Sale      | Retirement |          |                 |

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.