

SA4023 - Internet, Software & Technology

Northern California

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Sales more than double in 2020. Revenue through June plus contracts in place, expected to exceed 1.7 Million in 2020. Business to Business reseller and installer of fiber optic and copper data cable and related products, specializing in the design and installation of voice and data systems for both large and small companies. Provides a turnkey communication system involving underground utilities, inter-building, and intra-building backbone systems for high speed horizontal cabling. Owns and maintains the latest equipment, such as, fusion splicers, OTDR's, cable testers and outside plant equipment. Includes 100K in A/R.

2020 Revenue Double**Recast Earnings***(Not Verified By Business Team)*

	12 Months Ended 12/31/2020	12 Months Ended 12/31/2019	12 Months Ended 12/31/2018	12 Months Ended 12/31/2017
Sales	\$1,751,649	\$805,345	\$1,246,268	\$1,531,653
Adjusted Cash Flow	\$364,783	\$241,365	\$424,126	\$407,972

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	6	0	Business & C7
Owners	1	1	
Hours of Operation	M-F 8 to 5		

Price/Terms**Lease**

Asking Price	\$1,200,000	Monthly Rent Including NNN	\$1,300
Down Payment	\$1,080,000	Expires	MTM
Inventory (included)	\$0	Option	No
A/R (included)	\$100,000	Size (sq.ft.)	1344
Real Property Available	No	New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	2 Weeks20 Hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.