

SEA137 - Business (or Biz to Biz)

Washington

[Click HERE to contact us about this business!](#)

This Janitorial supply business serves primarily government and public institutions and enjoys long-term customer retention that provides a recurring source of revenue. Some equipment repair services are also provided. "Green" products" add appeal to customers. SDE has been adjusted to reflect one working owner by adding back the second owners approximate compensation. 2019 revenues are benefitting from improved pricing on a key supplier contract. 2019 SDE is on track to increase 50% for the full year. Historical growth has largely been through word of mouth. Marketing initiatives, including a website, offer lots of growth potential!

Commercial Janitorial Supplies



Recast Earnings

(Not Verified By Business Team)

	7 Months Ended	12 Months Ended	12 Months Ended	12 Months Ended
	7/31/2019	12/31/2018	12/31/2017	12/31/2016
Sales	\$266,881	\$395,953	\$464,543	\$508,783
Adjusted Cash Flow	\$65,784	\$79,002	\$100,541	\$92,208

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	0	0	
Owners	2	0	
Hours of Operation	8am-5pm		

Price/Terms

Lease

Asking Price	\$170,000	Monthly Rent Including NNN	\$3,190
Down Payment	\$153,000	Expires	10/31/2020
Inventory (included)	\$20,000	Option	For 3 years
		Size (sq.ft.)	2050
Real Property Available	No	New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	4 Weeks20 Hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.