

SF10306 - Building and Construction

Northern California - North Bay

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This is a well-established company that offers a wide range of landscaping services from patios to ponds, serving customers throughout the Bay Area and specializing in providing quality professional workmanship that is second to none. Their success is based on hard work, quality workmanship and courteous service which has resulted in referrals from a great many satisfied customers. Their experience, expertise, and competitive quotations have ensured that they have become an established and trusted name throughout the Bay Area for landscaping, paving, fencing, ponds, decking, driveways, new lawns, landscape design, construction and maintenance.

### Profitable Landscaping / Construction Business



### Recast Earnings

(Not Verified By Business Team)

|                           | 6 Months Ended | 12 Months Ended | 12 Months Ended | 12 Months Ended |
|---------------------------|----------------|-----------------|-----------------|-----------------|
|                           | 6/30/2020      | 12/31/2019      | 12/31/2018      | 12/31/2017      |
| <b>Sales</b>              | \$945,495      | \$2,231,998     | \$1,499,371     | \$1,237,305     |
| <b>Adjusted Cash Flow</b> | \$191,610      | \$304,796       | \$126,538       | \$132,989       |

### Operations

| Number of Employees | Full Time               | Part Time | Licenses Required |
|---------------------|-------------------------|-----------|-------------------|
| Non-Owners          | 18                      | 1         | Business License  |
| Owners              | 1                       | 0         |                   |
| Hours of Operation  | Mon - Fri 09:00 / 05:00 |           |                   |

### Price/Terms

### Lease

|                         |           |                            |      |
|-------------------------|-----------|----------------------------|------|
| Asking Price            | \$945,000 | Monthly Rent Including NNN | \$0  |
| Down Payment            | \$945,000 | Expires                    | 0    |
| Inventory (included)    | \$0       | Option                     | No   |
|                         |           | Size (sq.ft.)              | 5000 |
| Real Property Available | No        | New Lease Available        | Yes  |

### Miscellaneous

|                      |                         |          |                 |
|----------------------|-------------------------|----------|-----------------|
| Type of Organization | S Corp                  | Training | 2 Weeks20 Hours |
| Reason for Sale      | Retirement / Relocation |          |                 |

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.