

SF10489 - Wholesale & Distribution

Northern California

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Buyer's Dream! Well-established 2nd generation salt distribution business thriving for 51 years. Many high profile commercial and government customers and strong supplier relationships fuel durable sustained revenues and profits. Seller committed to warm handoff and smooth transition to new owners. Lightly-staffed four-person operation generates nearly \$3M in sales volume. Business is well positioned for future growth post-Covid and is enjoying a record-breaking 2021.

High-Profit Salt Distributor 90% SBA Financing**Recast Earnings** (Not Verified By Business Team)

	6 Months Ended 3/31/2021	12 Months Ended 9/30/2020	12 Months Ended 9/30/2019	12 Months Ended 9/30/2018
Sales	\$1,462,106	\$2,820,047	\$2,895,234	\$2,502,460
Adjusted Cash Flow	\$345,008	\$328,114	\$416,899	\$540,123

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	2	0	Business, Seller's Permit
Owners	2	0	
Hours of Operation	M-Th 6am - 11am		

Price/Terms**Lease**

Asking Price	\$2,500,000	Monthly Rent Including NNN	\$23,809
Down Payment	\$2,375,000	Expires	9/2021
Inventory (included)	\$40,000	Option	No
		Size (sq.ft.)	31000
Real Property Available	No	New Lease Available	Yes

Miscellaneous

Type of Organization	C Corp	Training	4 Weeks30 Hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.