

SF1098 - Building and Construction

Northern California

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• 50+ Year Commercial Electrical Contractor; • Long-Term, Durable, and Stable EBITDA; • 2019: Gross Sales of \$28M+; EBITDA \$3.4M+; SDE \$3.7M+ • Tenured Management Team In Place • Active Principal Seller Desires Win-Win, Available short-term as RME for licensing; • SBA/Portfolio Long-Term Financing Available For Qualified Buyer for Business & Real Estate. Rare opportunity to acquire one of California's Top C-10 Commercial Electrical Contractors including City-centric Real Property Head-Quarters with ample financing available given plentiful cashflow. Bring your Industry-Experienced Buyers!

\$3.4M+ EBITDA Best-of-Breed Electrical Contractor



Recast Earnings

(Not Verified By Business Team)

	12 Months ended 12/31/2019	12 Months Ended 12/31/2018	12 Months Ended 12/31/2017	12 Months Ended 12/31/2016
Sales	\$28,176,247	\$22,047,635	\$21,608,728	\$16,545,761
Adjusted Cash Flow	\$3,714,544	\$2,346,196	\$2,403,854	\$2,436,528

Operations

<i>Number of Employees</i>	<i>Full Time</i>	<i>Part Time</i>	<i>Licenses Required</i>
<i>Non-Owners</i>	8	0	CSLB: C-10, Business Seller also has CSLB B license, not used.
<i>Owners</i>	1	1	
<i>Hours of Operation</i>	M-F: 7:00 a.m. - 4:30 p.m.		

Price/Terms

Lease

Asking Price	\$8,800,000	Monthly Rent Including NNN	\$5,000
Down Payment	\$2,800,000	Expires	MTM
Inventory (included)	\$0	Option	For 10 years
A/R-A/P (Net)	\$1,000,000	Size (sq.ft.)	3000
Real Property Available	Yes	New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	4 Weeks20 Hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.