

SF1121 - Services

Northern California - East Bay

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ABC Language has been providing quality translation and interpretation services since 1992. The company has recurring clients in both the private and public sectors including city, state and federal agencies. The company is performing well during the COVID shutdown as many of their clients are essential operations. The Owner has been working part-time over the last few years (spending 6 months overseas each year) and has delegated most of the daily operations to the director and management team. This would be an ideal opportunity for a buyer with a background in sales, language, government works, or staffing. Owner can be hired as a consultant after transition.

\$250k+ SDE Working Part-Time Translation Services



Recast Earnings

(Not Verified By Business Team)

	11 Months Ended	12 Months Ended	12 Months Ended	12 Months Ended
	11/30/2020	12/31/2019	12/31/2018	12/31/2017
Sales	\$1,516,165	\$1,411,759	\$1,699,343	\$1,719,136
Adjusted Cash Flow	\$234,110	\$160,503	\$307,377	\$359,741

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	7	0	Business license
Owners	0	1	
Hours of Operation	Mon-Fri: 8:30am-5:00pm		

Price/Terms

Lease

Asking Price	\$1,200,000	Monthly Rent Including NNN	\$3,600
Down Payment	\$240,000	Expires	12/31/2025
Inventory (included)	\$0	Option	For 5 years
A/R (included)	\$50,000	Size (sq.ft.)	920
Real Property Available	No	New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	2 Weeks20 Hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.