

SF1013 - Wholesale &amp; Distribution

Northern California - Peninsula

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Started in 1995, this importer/distributor provides high quality floral home décor to national/international home goods retailers including Home Goods, Ross, Marshall, TJ Maxx and the Burlington Coat Factory, among others. Currently utilizes SF-area admin office, Fresno warehouse and Dallas showroom. Consistent Yearly Sales \$4M w/ \$200K+ SDE. 85% of product container drop-shipped directly to retailer/customer; 15% warehoused, re-pallet-ed and distributed. Warehouse is Seller controlled and available separately. Price includes \$250k in Net Current Items to ensure profitable start! International Import/Distribution, Easy-To-Transfer-&-Train Business Opportunity!

**\$200K SDE on \$4M Sales! Floral Import/Distributor**



### Recast Earnings

(Not Verified By Business Team)

	12 Months Ended 12/31/2016	12 Months Ended 12/31/2015	12 Months Ended 12/31/2014	12 Months Ended 12/31/2013
<b>Sales</b>	\$4,597,172	\$4,058,941	\$4,068,687	\$4,353,049
<b>Adjusted Cash Flow</b>	\$213,506	\$195,620	\$159,227	\$235,109

### Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	4	0	Business, BOE, EDD
Owners	2	1	
Hours of Operation	Mon-Fri: 9-5, Sat-Sun: Closed		

### Price/Terms

### Lease

Asking Price	\$899,000	Monthly Rent Including NNN	\$2,490
Down Payment	\$809,000	Expires	MTM
Inventory (included)	\$200,000	Option	No
A/R (included)	\$50,000	Size (sq.ft.)	1947
Real Property Available	Yes	New Lease Available	Yes

### Miscellaneous

Type of Organization	S Corp	Training	2 Weeks20 Hours
Reason for Sale	Retirement, Partnership	Dissolution	

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.