

11571 - Retail

Southern California

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From a \$3,000 startup to a \$7M/year powerhouse known brand with \$45M in total sales over 9 years, this direct-to-consumer men's apparel brand has built its reputation on quality, affordability, and convenience. With 400,000 loyal customers and a 30% repeat purchase rate, it thrives on customer retention and word-of-mouth growth. Unlike traditional retailers with 35%+ return rates, this brand's return rate is just 7%, proving the strength of its fit, quality, and customer satisfaction. A streamlined supply chain delivers premium apparel at unbeatable prices with strong profit margins. A prime opportunity to scale a high-growth, high-margin DTC fashion brand and take it to the next level!

Thriving E-Commerce Menswear Brand**Recast Earnings***(Not Verified By Business Team)*

	12 Months Ended 12/31/2024	12 Months Ended 12/31/2023	12 Months Ended 12/31/2022
Sales	\$7,447,139	\$9,324,853	\$6,675,823
Adjusted Cash Flow	\$991,813	\$965,690	\$781,216

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	6	2	Business License, CDTFA Tax Certificate
Owners	0	2	
Hours of Operation	M-F 8am-5pm		

Price/Terms**Lease**

Asking Price	\$3,900,000	Monthly Rent Including NNN	\$18,000
Down Payment	\$391,000	Expires	
Inventory (included)	\$500,000	Option	No
Real Property Available	Yes	Size (sq.ft.)	5184
		New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	3 Weeks10 Hours
Reason for Sale	Relocating family health issue		

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