10748 - Transportation and Logistics

Northern California - San Francisco

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This business is a high-tier independent freight forwarder and NVOCC that has been in business for over 24 years. They offer a range of logistics services, including ocean, air, and ground forwarding, customs clearance, local trucking, and container drayage throughout the USA. The company specializes in ocean export/import cargo and has all high-volume carrier contracts, holding major ocean contracts. They have a loyal customer base and target small to mid-size exporters and importers.

Profitable Freight Forwarding & Logistics Business



Recast Earnings (Not Verified By Business Team)

| | 3 Months Ended | 12 Months Ended | 12 Months Ended | 12 Months Ended | |
|--------------------|----------------|--------------------|--------------------|-----------------|--|
| | 3/31/2023 | 12/31/2022 | 12/31/2021 | 12/31/2020 | |
| Sales | \$815,386 | \$4,258,175 | <i>\$2,925,105</i> | \$2,445,887 | |
| Adjusted Cash Flow | \$68,812 | \$481,989 | \$128,685 | \$134,198 | |

| Operations | | | | | | |
|---------------------|-----------|-----------|--|--|--|--|
| Number of Employees | Full Time | Part Time | Licenses Required | | | |
| Non-Owners | 3 | 0 | Federal Maritime Commission Freight Forwarder, NVOCC License, IATA/CNS | | | |
| Owners | 1 | 0 | certified | | | |
| Hours of Operation | 9-5:30pm | | | | | |

| Price/Terms | | Lease | | | | |
|-------------------------|-------------|----------------------------|---------|--|--|--|
| Asking Price | \$1,695,000 | Monthly Rent Including NNN | \$2,750 | | | |
| Down Payment | \$1,695,000 | Expires | 1/2024 | | | |
| Inventory (included) | \$0 | Option | No | | | |
| Real Property Available | No | Size (sq.ft.) | 1450 | | | |
| | | New Lease Available | No | | | |
| Miscellaneous | | | | | | |

Type of Organization C Corp Training 4 weeks 20 hours

Reason for Sale Retiring

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.