10794 - Business (or Biz to Biz)

Northern California - South Bay

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This is a well established (+33 years) profitable sign business with a solid reputation and a mission to provide exceptional customer service and high-quality product. This is a unique sign business, they design, fabricate and install signs and provide services for Central and Northern California clients. Their customer base includes New Home Builders, Apartment Management, Development companies and other commercial entities. They anticipated that sales would increase in early 2022 and as of the second quarter of 2022 gross sales are on an annualized run rate of \$1,118,504 and seller's discretionary earnings are at an annualized \$94,766. They are B2B no retail.

Local Sign Company 33 Years in Business



Recast Earnings (Not Verifi	ied By Business Team)
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	6 Months Ended	12 Months Ended	12 Months Ended	12 Months Ended	
	6/30/2022	12/31/2021	12/31/2020	12/31/2019	
Sales	<i>\$559,252</i>	\$1,073,457	\$1,428,442	\$1,687,537	
Adjusted Cash Flow	\$47,383	(\$26,356)	<i>\$225,209</i>	\$146,556	

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	8	7	Business BOE EDD Motor Carrier Permit Contractors License D42
Owners	1	0	

Hours of Operation Mon - Friday 8:00 / 5:00

Price/Terms		Lease		
Asking Price	\$225,000	Monthly Rent Including NNN	\$9,263	
Down Payment	\$225,000 \$23,000	Expires	05/31/2023	
Inventory (included)		Option	No	
Real Property Available	No	Size (sq.ft.)	6168	
		New Lease Available	Yes	
	Mica	rellaneous		

Miscellaneous

Type of Organization S Corp Training 2 weeks 40 hours

Reason for Sale Retirement

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.