

EG0010 - Clothing

Western States

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This popular women's clothing store has been in business for 41 years and has a wide following. It has an attractive high-traffic location with sizeable display windows and ample parking. It is part of a central neighborhood destination that includes other retail stores, restaurants and offices. The store features carefully selected women's clothing, jewelry, accessories and gifts. It earns a comfortable family income, pays for several domestic buying trips each year as well as a few memorable international business trips over the years. The business has significant growth potential with developing their customer base through social media and online presence.

CONTEMPORARY WOMEN S BOUTIQUE--PRIME LOCATION!



Recast Earnings (Not Verified By Business Team)

	YTD 4/30/2019	12 Months Ended 12/31/2018	12 Months Ended 12/31/2017	12 Months Ended 12/31/2016
Sales	\$139,195	\$610,431	\$629,915	\$625,975
Adjusted Cash Flow	\$49,361	\$136,202	\$137,183	\$135,231

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	0	5	
Owners	1	1	

Hours of Operation 10-6 M-F; 11-5 Su

Price/Terms

Asking Price	\$280,000
Down Payment	\$56,000
Inventory (included)	\$120,000

Lease

Monthly Rent Including NNN	\$3,736
Expires	2024
Option	For 5 years
Size (sq.ft.)	1500
New Lease Available	Yes
Real Property Available	No

Miscellaneous

Type of Organization	S Corp	Training	4 weeks 20 hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.