

EG10312 - Building and Construction

Western States

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The Company is an independent garden center, operating a full service Oregon LCB licensed landscape installation and maintenance service. This allows the company to be vertically integrated to maximize margins on live plants, trees and shrubbery, gravel rock and sand plus all merchandise used in the design, construction and maintenance of residential and commercial gardens throughout Western Oregon. This business provides both commercial and residential landscaping with annual maintenance contracts, exclusive selections from its proprietary source of native plant and garden merchandise with expert design, horticulture and construction staff that come with the business. Steady sales over \$1.0m for past 4 years make this a tremendous opportunity for another major landscape contractor in Oregon to expand through an acquisition.

Independent Nursery & Landscape Design Contractor



Recast Earnings (Not Verified By Business Team)

	12 Months 12/31/2020	12 Months Ended 12/31/2019	12 Months Ended 12/31/2018
Sales	\$1,520,081	\$1,196,037	\$1,404,458
Adjusted Cash Flow	\$338,848	\$234,884	\$363,698

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	12	3	Oregon Landscaping Contractors Board LCB; Oregon backflow testing certification
Owners	1	0	
Hours of Operation	8:30-5:00 Mon-Sat, 10:00 - 5:00 Sunday		

Price/Terms

Lease

Asking Price	\$1,700,000	Monthly Rent Including NNN	\$5,429
Down Payment	\$170,000	Expires	
Inventory (included)	\$253,652	Option	No
Real Property Available	Yes	Size (sq.ft.)	2060
		New Lease Available	No

Miscellaneous

Type of Organization	S Corp	Training	26 weeks 40 hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.