

EG10796 - Business (or Biz to Biz)

Oregon

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Year over Year Q1 sales up 33% and net is up 317% for this 30+ year old Landscape Contractor Board licensed design, installation and maintenance business. Organized routed monthly maintenance contracts, crew of 12 FTE and 6 PTE, ~\$400,000 in equipment, a fleet of vehicles and a long established customer list are included. First quarter is usually the slowest so this business is tracking to gross over \$1.6m and probably net close to \$330,000 thereby shrinking the SDE multiple considerably. A perfect bolt on acquisition for a strategic buyer to add market share and workers or for a new graduate in Botany or Horticulture to take over an established brand.

*LCB design, build & maintain w/ equipment & crew***Recast Earnings***(Not Verified By Business Team)*

	<i>10 months ended</i>	<i>12 Months Ended</i>	<i>12 Months Ended</i>	<i>12 Months Ended</i>
	<i>10/31/2022</i>	<i>12/31/2021</i>	<i>12/31/2020</i>	<i>12/31/2019</i>
<b>Sales</b>	<b>\$1,257,393</b>	<b>\$1,372,814</b>	<b>\$1,351,274</b>	<b>\$1,220,808</b>
<b>Adjusted Cash Flow</b>	<b>\$198,047</b>	<b>\$162,340</b>	<b>\$72,417</b>	<b>\$173,278</b>

**Operations**

<i>Number of Employees</i>	<i>Full Time</i>	<i>Part Time</i>	<i>Licenses Required</i>
<i>Non-Owners</i>	12	6	LCB, BS or MS Botany and Horticulture
<i>Owners</i>	1	1	
<i>Hours of Operation</i>	M-F 8-5		

**Price/Terms****Lease**

<i>Asking Price</i>	\$899,000	<i>Monthly Rent Including NNN</i>	\$3,600
<i>Down Payment</i>	\$180,000	<i>Expires</i>	2032
<i>Inventory (included)</i>	\$5,000	<i>Option</i>	For 10 years
<i>Real Property Available</i>	Yes	<i>Size (sq.ft.)</i>	1700
		<i>New Lease Available</i>	Yes

**Miscellaneous**

<i>Type of Organization</i>	LLC	<i>Training</i>	4 weeks 20 hours
<i>Reason for Sale</i>	Retirement		

*Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.*