

PH10090 - Wholesale &amp; Distribution

Northern California - North Bay

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Highly profitable, Iconic Grower Nursery offering rare, unusual plants sold "Direct to Gardeners" via their extensive mail order catalog, online retail "store" and on-site retail nursery. Located in USDA Zone 10, Sunset Zone 17, this business grows a vast number of plant varieties from both warm and cold climates. Nationally recognized, this nursery makes extensive use of email "blasts" to over 150,000 customers weekly, mails over 500,000 full color catalogs to customers, hosts three on-site 2-day events annually and weekly educational "how to" workshops to engage and retain customers.

**Direct to Consumer eCommerce Grower-Nursery****Recast Earnings** (Not Verified By Business Team)

	12 Months Ended 12/31/2019	12 Months Ended 12/31/2018	12 Months Ended 12/31/2017	12 Months Ended 12/31/2016
<b>Sales</b>	\$6,026,810	\$5,679,995	\$5,170,428	\$4,680,517
<b>Adjusted Cash Flow</b>	\$379,302	\$606,991	\$541,171	\$556,096

**Operations**

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	57	7	City Business License, Resale Permit
Owners	1	0	

Hours of Operation 9 am - 5 pm 7 Days/Week

**Price/Terms**

Asking Price	\$1,900,000
Down Payment	\$1,900,000
Inventory (included)	\$0
Real Property Available	No

**Lease**

Monthly Rent Including NNN	\$9,095
Expires	12/31/2020
Option	For 5 years
Size (sq.ft.)	3400
New Lease Available	No

**Miscellaneous**

Type of Organization	LLC	Training	4 weeks 20 hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.