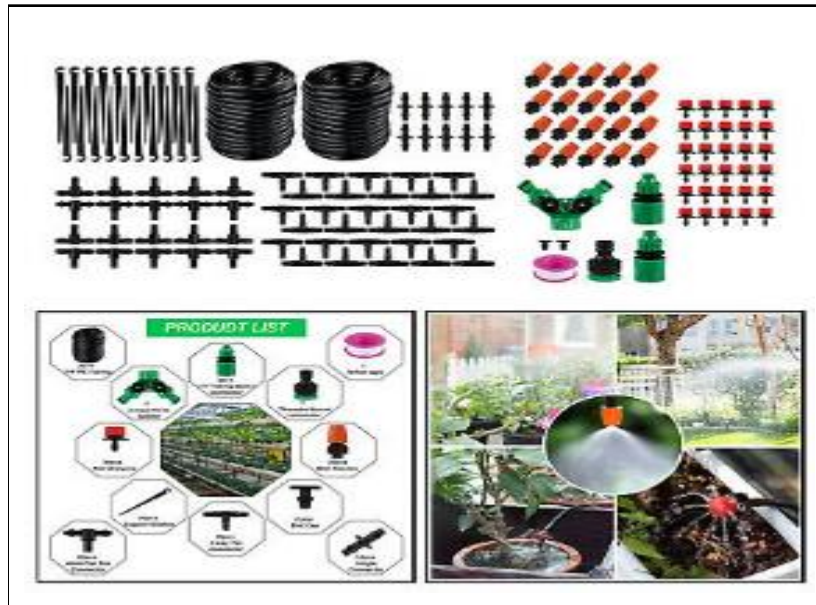


PH10672 - Wholesale & Distribution

Northern California

[Click HERE to contact us about this business!](#)

This company offers the broadest line of drip irrigation products on an industry leading eCommerce platform, serving both retail and wholesale customers. They employ the latest digital marketing tools driving traffic to their website and use the latest industry software to manage all aspects of their operations. The owner co-founded the company in 1991 and is ready to retire, having scaled back his working hours to 20-25 per week. The owner has a strong team in place led by a general manager who has been with the company for 10 years and wishes to remain in that role after the business is sold. The business sources most of its products from US based manufacturers.

1.4M SDE, eCommerce Sales, SBA Qualified**Recast Earnings***(Not Verified By Business Team)*

	9 Months Ended	12 Months Ended	12 Months Ended	12 Months Ended
	9/30/2021	12/31/2020	12/31/2019	12/31/2018
Sales	\$8,004,279	\$8,729,769	\$5,814,662	\$5,837,434
Adjusted Cash Flow	\$1,471,094	\$1,328,502	\$617,302	\$455,946

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	23	0	City Business License Reseller Permit
Owners	0	1	
Hours of Operation	M-F 7am - 5pm		

Price/Terms**Lease**

Asking Price	\$0	Monthly Rent Including NNN	\$6,937
Down Payment	\$0	Expires	11/2022
Inventory (included)	\$1,000,000	Option	For 2 years
Real Property Available	No	Size (sq.ft.)	8500
		New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	4 weeks 20 hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.