

SA11204 - Miscellaneous

Northern California - Sacramento

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Profitable, leading hearth (fireplace/stove) distributor and installer in the greater foothills of Sacramento County. With more than 65 wood, gas, pellet, and electric stoves, inserts, and fireplaces on display in the fully stocked, 3,000-square-foot showroom, one can browse the fantastic assortment of top-rated hearth items from the finest manufacturers in the business. A separate 1,000-square-foot warehouse is used to store a variety of accessories, parts, and components. An additional \$300,000 in inventory is available for purchase.

Hearth Retail Sales and Installation**Recast Earnings***(Not Verified By Business Team)*

	12 Months Ended 12/31/2023	12 Months Ended 12/31/2022	12 Months Ended 12/31/2021	12 Months Ended 12/31/2020
Sales	\$1,091,371	\$861,581	\$982,875	\$992,898
Adjusted Cash Flow	\$270,617	\$199,299	\$280,963	\$172,824

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	2	0	D-34, Business, Resale
Owners	2	0	
Hours of Operation	Tuesday-Saturday 9-4 pm		

Price/Terms**Lease**

Asking Price	\$400,000	Monthly Rent Including NNN	\$5,200
Down Payment	\$400,000	Expires	
Inventory (included)	\$60,000	Option	For 10 years
Real Property Available	No	Size (sq.ft.)	4000
		New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	4 Weeks25 Hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.