

SA4023 - Internet, Software &amp; Technology

Northern California

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Sales expected to double in 2020. Revenue through June plus contracts in place, expected to exceed 1.7 Million in 2020. Business to Business reseller and installer of fiber optic and copper data cable and related products, specializing in the design and installation of voice and data systems for both large and small companies. Provides a turnkey communication system involving underground utilities, inter-building, and intra-building backbone systems for high speed horizontal cabling. Owns and maintains the latest equipment, such as, fusion splicers, OTDR's, cable testers and outside plant equipment. Includes 100K in A/R.

**2020 Revenue to Double****Recast Earnings** (Not Verified By Business Team)

	6 Months Ended 6/30/2020	12 Months Ended 12/31/2019	12 Months Ended 12/31/2018	12 Months Ended 12/31/2017
<b>Sales</b>	\$893,947	\$805,345	\$1,246,268	\$863,600
<b>Adjusted Cash Flow</b>	\$281,962	\$241,365	\$424,126	\$318,578

**Operations**

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	6	0	Business & C7
Owners	1	1	

Hours of Operation M-F 8 to 5

**Price/Terms**

Asking Price	\$1,200,000
Down Payment	\$1,080,000
Inventory (included)	\$0
A/R (included)	\$100,000
Real Property Available	No

**Lease**

Monthly Rent Including NNN	\$1,300
Expires	MTM
Option	No
Size (sq.ft.)	1344
New Lease Available	Yes

**Miscellaneous**

Type of Organization	S Corp	Training	2 weeks 20 hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.