

SF1058 - Personal

Northern California - East Bay

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This dental service company has been providing quality on-site dental services to residents of Skilled Nursing Facilities since 2007. The company generated nearly \$2M in sales and nearly \$1M in SDE in 2017. The Company has benefited from recent changes for higher reimbursement rates from their primary insurance payer. The higher payments are continuing in 2018 and the owners expect a higher margin due to the increases. There are a number of areas for potential growth and expansion: i) servicing veteran patients in the facilities, ii) extending area of service to other parts of California and nationally, iii) servicing adolescents, iv) adding additional services (

**On-Site Dental Services Provider \$1M in SDE****Recast Earnings** (Not Verified By Business Team)

	3 Months Ended 3/31/2018	12 Months Ended 12/31/2017	12 Months Ended 12/31/2016	12 Months Ended 12/31/2015
<b>Sales</b>	\$949,896	\$2,652,020	\$3,070,788	\$2,438,284
<b>Adjusted Cash Flow</b>	\$465,928	\$988,248	\$1,495,319	\$633,526

**Operations**

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	7	2	DDS, BusinessLicense
Owners	0	2	

Hours of Operation Mon-Fri: 9am-5pm

**Price/Terms**

Asking Price	\$4,400,000
Down Payment	\$4,400,000
Inventory (included)	\$0
Real Property Available	No

**Lease**

Monthly Rent Including NNN	\$350
Expires	MTM
Option	No
Size (sq.ft.)	100
New Lease Available	No

**Miscellaneous**

Type of Organization	S Corp	Training	6 weeks 20 hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.