

SF10691 - Building and Construction

Northern California

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\$10M+/- Pipeline ON THE BOOKS for 2022 and beyond. Union Electric and Commercial-Focused Construction Company specializes in Public-Works Projects; High-Barrier-to-Entry. PRE-APPROVED Electric & Construction Contractor in dozens of School Districts, public agencies, government entities and multiple-site companies. Assignments include close work on numerous projects with repeat-group of pre-approved GCs in the public construction space, and several ongoing open P.O./maintenance contracts with government agencies and Fortune 500 companies. 2021 a Covid-laggard year for construction; 2022+ best-ever booked jobs, ensuring material success/profits into the future.

Public Works/Commercial Electric & Construction Co**Recast Earnings***(Not Verified By Business Team)*

	9 Months Ended	12 Months Ended	12 Months Ended	12 Months Ended
	9/30/2021	12/31/2020	12/31/2019	12/31/2018
Sales	\$3,848,126	\$8,716,456	\$14,362,220	\$6,099,973
Adjusted Cash Flow	\$320,140	\$968,348	\$542,073	\$1,425,288

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	6	0	b, c-10
Owners	1	0	
Hours of Operation	M-F 8-4		

Price/Terms**Lease**

Asking Price	\$3,000,000	Monthly Rent Including NNN	\$6,000
Down Payment	\$300,000	Expires	12/31/2024
Inventory (included)	\$0	Option	No
A/R (included)	\$50,000	Size (sq.ft.)	6750
Real Property Available	Yes	New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	-
Reason for Sale	Pursue other interests		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.