

SF1098 - Building and Construction

Northern California

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• Best-Of-Breed Commercial Electrical Contractor • Client Focus: Add-Value, Earn-Goodwill • Owner Employee Focus: Reward Performance and Build Brand Loyalty • Long-Term, Durable, and Stable EBITDA • Blue-Chip Clientele of Active Builders and Multi-Property Control Entities • 2017: Gross Sales In Excess of \$21.6M; EBITDA Exceeds \$2.5M; 2018 Stable/Solid • Experienced, Customer-Centric Management Team With Cost-Saving Acumen • Active Principal Seller Available as RME and Help Ensure Smooth Transition • NO EXISTING OUTBOUND MARKETING • Potential Partial/Blended SBA and Portfolio Financing Available For Qualified Buyer. Listing ID: SF1098

Top Bay Area Electrical Contractor**Recast Earnings** (Not Verified By Business Team)

	5 Months ended 5/31/2018	12 Months Ended 12/31/2017	12 Months Ended 12/31/2016	12 Months Ended 12/31/2015
Sales	\$13,300,417	\$21,608,728	\$16,545,761	\$18,975,491
Adjusted Cash Flow	\$0	\$2,583,554	\$2,616,228	\$2,541,905

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	8	0	CSLB: C-10, Business Seller also has CSLB B license, not used.
Owners	1	1	

Hours of Operation M-F: 7:00 a.m. - 4:30 p.m.

Price/Terms

Asking Price	\$8,800,000
Down Payment	\$7,800,000
Inventory (included)	\$0
A/R (included)	\$1,000,000
Real Property Available	No

Lease

Monthly Rent Including NNN	\$5,000
Expires	MTM
Option	For 10 years
Size (sq.ft.)	3000
New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	4 weeks 20 hours
Reason for Sale	Retirement		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.