

SF1139 - Business (or Biz to Biz)

Northern California - San Francisco

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Not many life moments like steering a 80+ foot racing-class sailboat under the Golden Gate Bridge with your entire work team sharing the experience. With the Bay's best boat, in the best location, this business provides transformative experiential sailing excursions aboard a tourism-retrofitted retired Cup racing yacht. Business caters to company team building, sail enthusiasts & tourists alike.

Sales/Web/online/back-office is already built-out; the bulk of incoming sales & reservations. Boat & Dock Ownership Included! Semi-absentee owner has great staff; well-positioned for new Owner to direct/lead marketing efforts and sail into even greater profits. Ready2ReOpen!

Bay Area Sailing Excursions/Experiential Adventure



Recast Earnings (Not Verified By Business Team)

	12 Months Ended 12/31/2019	12 Months Ended 12/31/2018	12 Months Ended 12/31/2017	12 Months Ended 12/31/2016
Sales	\$573,745	\$412,209	\$369,750	\$384,744
Adjusted Cash Flow	\$214,783	\$99,667	\$116,119	\$139,634

Operations

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	5	21	USCG Captain's license for boat captain; business license, seller's permit
Owners	0	1	
Hours of Operation	T-Sat: 9-6		

Price/Terms

Asking Price	\$499,000
Down Payment	\$149,001
Inventory (included)	\$0
Real Property Available	No

Lease

Monthly Rent Including NNN	\$6,500
Expires	12/31/2020
Option	No
Size (sq.ft.)	-
New Lease Available	Yes

Miscellaneous

Type of Organization	S Corp	Training	2 weeks 25 hours
Reason for Sale	Took Corporate Industry Position		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.