

Eventfully Yours Event Designs
DBA Chairs for Affairs
3610 Pacheco Blvd
Martinez, CA 94553

RE: Jim Marshall Reference

For potential clients looking at The Business Team and Jim Marshall:

Jim Marshall was probably the sole reason my partner and I were able to purchase our business and we are enormously grateful. He truly went above and beyond to help facilitate the purchase. Even though the sellers originally hired Jim and we knew he was also looking out for their best interests, we also felt confident he was equally committed to helping us purchase the business we desperately wanted. Earlier this year, we went to our bank to secure financing to purchase our business. We would never have put in an offer and entered into escrow had we had any inkling that the financing would be a problem but our longtime family bank unfortunately chose to string us along until we were locked in, at which point we found out they'd been sold and had never intended to lend anyone money. We quickly scrambled to find a bank that would think outside the box (since our situation was fairly unusual) and grant us a loan. During this stressful time, Jim Marshall worked tirelessly, tapping into all his contacts to find us loan officers and a bank that would put something together for us in a short period of time. When even that bank dropped the ball, Jim went to bat again and the end result was a loan approval right in time. We would not have been introduced to our current bank had it not been for Jim's recommendation and he saved the day when the loan was falling apart.

Once the loan was in place, we again had to scramble to find someone that would insure us by the time we opened (not an easy task). Even though there was no financial gain for Jim at this point, he once again reached out to business contacts and friends and found us a terrific broker. He also put us in contact with a broker to provide our health and dental benefits. Without Jim's extensive contacts and willingness to put himself out for us, our transition to business owners would have been considerably less smooth and may not have happened at all. So a huge thanks to Jim and Business Team – you have our whole hearted recommendation for anyone looking to use your services and we'll certainly come to you in the future should the need arise!

Many thanks

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